

# 2011 ERC Compensation & Benefits Surveys

2010 Northeast Ohio Annual Salaries

	Please check the survey(s) you would like to purchase:	New ERC Member Joining before January 1, 2012	Existing ERC Member*	Non-Member
<input type="checkbox"/>	<b>2011 ERC Salary Survey</b> (local salary data for 226 administrative, managerial, and professional jobs)	NO COST	\$350	\$700
<input type="checkbox"/>	<b>2011 ERC Wage Survey</b> (local wage data for 73 production, maintenance, transportation, and distribution jobs)	NO COST	\$275	\$650
<input type="checkbox"/>	<b>2011 ERC Pay Adjustment &amp; Incentive Practices Survey</b> (local data on pay adjustments, projections, and incentive/bonus practices)	NO COST	\$50	\$150
<input type="checkbox"/>	<b>2011 EAA National Executive Compensation Survey</b> (salary, benefits, and perquisite data for 47 executive and director-level jobs; includes national and local data)	NO COST	\$350	\$790
<input type="checkbox"/>	<b>2011 ERC Non-Profit, Health &amp; Human Services Compensation Survey</b> (salary data for 82 health and human services and non-profit jobs)	NO COST	\$175	\$500
<input type="checkbox"/>	<b>2010-2011 EAA National Sales Compensation &amp; Practices Survey</b> (salary and incentive data for 21 sales and customer service jobs; includes national and local data)	NO COST	\$350	\$790
<input type="checkbox"/>	<b>2011-2012 ERC Policies &amp; Benefits Survey</b> (details data from over 400 questions on health, welfare and retirement benefits; paid time off; working conditions, recruitment and training practices; pay practices; and employee relations policies; includes both national and local data)	NO COST	\$350	\$790
<input type="checkbox"/>	<b>2011 ERC Non-Profit Benefits Survey</b> (local data on non-profit benefits including health and welfare benefits, retirement benefits, paid time off, training and development, pay and incentive practices, part-time eligibility, flexible work schedules, and other employee benefits and programs)	NO COST	\$75	\$250

\*Indicates pricing for non-participating members

For a full listing of positions included in our surveys, please visit:  
<http://www.ercnet.org/survey/purchase.asp>

**JOIN TODAY** and receive these surveys for NO COST! or buy them below.

## Not a Member of ERC?

Employers that join ERC before January 1, 2012 receive the above surveys at NO COST. For more information, contact 877/696-3636, e-mail [membership@ercnet.org](mailto:membership@ercnet.org) or visit [www.ercnet.org/join](http://www.ercnet.org/join).

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Percentile	Median
\$24,960	
\$31,067	\$26,915
\$39,000	\$36,702
\$49,000	\$49,000

Complete the following order form and fax both pages to ERC at 440-947-1306. If you have questions, e-mail [surveys@ercnet.org](mailto:surveys@ercnet.org) or call 877/696-3636. Please note that sales tax will be added to the price listed on the previous page.

## Provide Survey Access to...

Name/Title:

Company:  ERC Member? (Yes / No)

Address:  City:  Zip:  County:

Phone:  Fax:

Email:

## Method of Payment (check one)

Visa  MasterCard  AMEX  Please Send Invoice (ERC Members only)

Credit Card Number:  Expiration Date:

Security Code (Visa/MasterCard: 3-digit #; American Express: 4-digit #):

Cardholder's Name:

