

## Department Sizes

In September 2006, ERC surveyed Northeast Ohio employers regarding the size of various departments at their organizations. The following report summarizes the responses of the **151** organizations that participated in the survey.

Table 1: Department sizes in all organizations

Department	Count: 151
	Total employees per 1 department employee
Human Resources	79.9
Accounting	33.2
Purchasing	85.1
Manufacturing/Production	4.5
Sales	23.7
Marketing	68.6
Customer Service	28.7
Information Technology	66.7

Table 2: Department sizes in organizations, by sales revenue

Department	Under 5 million	5 to 30 million	31 to 100 million	Over 100 million
	Count: 12	Count: 48	Count: 40	Count: 19
	Total employees per 1 department employee	Total employees per 1 department employee	Total employees per 1 department employee	Total employees per 1 department employee
Human Resources	41.4	91.7	88.1	68.9
Accounting	25.7	32.7	35.4	31.8
Purchasing	47.5	70.9	110.6	113.1
Manufacturing/Production	1.9	2.9	6.9	6.7
Sales	14.3	21.4	22.7	16.0
Marketing	30.0	66.1	86.5	71.1
Customer Service	24.0	29.8	29.5	26.1
Information Technology	23.6	71.5	67.6	80.6

Table 3: Department sizes in organizations, by industry

Department	Manufacturing	Non-Manufacturing	Non-Profit
	Count: 88	Count: 53	Count: 10
	Total employees per 1 department employee	Total employees per 1 department employee	Total employees per 1 department employee
Human Resources	84.8	63.3	121.3
Accounting	39.9	23.5	23.6
Purchasing	67.9	117.1	123.9
Manufacturing/Production	4.7	3.8	N/A
Sales	24.8	20.3	N/A
Marketing	78.7	57.0	66.6
Customer Service	37.4	16.2	8.5
Information Technology	85.3	38.0	62.1