ERC Quick Survey – Union Contract Negotiations

This survey was conducted in September of 2007; **20** Northeast Ohio organizations participated.

Results

The results of the survey suggest that during negotiations unions and organizations were generally agreeable in making concessions with one another. Also, the results suggest that more often than not, negotiations turned out favorable for both parties.

Was the union agreeable in making concessions to the company?

% Yes
68%

Was the company agreeable in making concessions to the union?

% Yes
63%

Were the contract negotiations generally favorable for the union or the company?

	%
Generally favorable for the union	11%
Generally favorable for the company	42%
Favorable for both the union and the company	47%

Were the negotiations completed on a timely basis, or did they take longer than anticipated?

	%
They were completed on a timely basis.	50%
They took longer than anticipated.	50%

Did the negotiations go as expected, or were there unexpected events?

	%
They went as expected.	45%
There were unexpected events.	55%

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