

2010 ERC Compensation & Benefits Surveys

2010 Northeast Ohio Annual Salaries

Percentile	Median
524,960	\$26,915
531,067	\$36,702
537,174	
543,281	

Please check the survey(s) you would like to purchase:		New ERC Member Joining before January 1, 2011	Existing ERC Member*	Non-Member
<input type="checkbox"/>	2010 ERC Salary Survey (local salary data for 229 administrative, managerial, and professional jobs)	NO COST	\$275	\$650
<input type="checkbox"/>	2010 ERC Wage Survey (local wage data for 76 production, maintenance, transportation, and distribution jobs)	NO COST	\$275	\$650
<input type="checkbox"/>	2010 ERC Pay Adjustment & Incentive Practices Survey (local data on pay adjustments, projections, and incentive/bonus practices)	NO COST	\$50	\$150
<input type="checkbox"/>	2010 EAA National Executive Compensation Survey (salary, benefits, and perquisite data for 47 executive and director-level jobs; includes national and local data)	NO COST	\$350	\$750
<input type="checkbox"/>	2010 ERC Non-Profit, Health & Human Services Compensation Survey (salary data for 78 health and human services and non-profit jobs)	NO COST	\$175	\$500
<input type="checkbox"/>	2009-2010 EAA National Sales Compensation & Practices Survey (salary and incentive data for 21 sales and customer service jobs; includes national and local data)	NO COST	\$350	\$750
<input type="checkbox"/>	2009-2010 ERC Policies & Benefits Survey (details data from over 400 questions on health, welfare and retirement benefits; paid time off; working conditions, recruitment and training practices; pay practices; and employee relations policies; includes both national and local data)	NO COST	\$350	\$750
<input type="checkbox"/>	2010 ERC Non-Profit Benefits Survey (local data on non-profit benefits including health and welfare benefits, retirement benefits, paid time off, training and development, pay and incentive practices, part-time eligibility, flexible work schedules, and other employee benefits and programs)	NO COST	\$75	\$250

*Indicates pricing for non-participating members

For a full listing of positions included in our surveys, please visit: <http://www.ercnet.org/survey/purchase.asp>

JOIN TODAY and receive these surveys for NO COST! or buy them below.

Not a Member of ERC?

Employers that join ERC before January 1, 2011 receive the above surveys at NO COST. For more information, contact 877/696-3636, e-mail membership@ercnet.org or visit www.ercnet.org/join.

2010 ERC Compensation & Benefits Surveys

2010 Northeast Ohio Annual Salaries

Percentile	Median
\$24,960	
\$31,067	\$26,915
\$39,000	\$36,702
\$49,000	\$49,000

Complete the following order form and fax both pages to ERC at 440-947-1306. If you have questions, e-mail surveys@ercnet.org or call 877/696-3636. Please note that sales tax will be added to the price listed on the previous page.

Provide Survey Access to...

Name/Title:

Company: ERC Member? (Yes / No)

Address: City: Zip: County:

Phone: Fax:

Email:

Method of Payment (check one)

Visa MasterCard AMEX Please Send Invoice (ERC Members only)

Credit Card Number: Expiration Date:

Security Code (Visa/MasterCard: 3-digit #; American Express: 4-digit #):

Cardholder's Name:

